



New Futures partners with families to create communities where children thrive. Our integrated, culturally relevant programs in low-income apartment complexes build skills, foster connectedness, and promote strengths.



New Futures 2006-2007 Annual Report

Table of Contents:

Director's Message	1
Our Programs	2
ReachOut™	6
Evaluation	7
Strategic Vision	8
Vision 2010 Campaign	9
Our Supporters	10
Financials	13



DIRECTOR'S MESSAGE



New Futures Board of Directors
from September 1, 2006
to August 31, 2007:

Tessa Gorman, Board President
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Amy Carter
Chase Franklin
Sam Herring
Brian Janssen
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Janet Smith

Dear Friends,

H. Jackson Brown, Jr. once wrote, "May your life be crowded with unexpected joys." For New Futures, the year from September 1, 2006 to August 31, 2007 was certainly crowded with such joys.

In the fall, we were delighted that Laura Silverstein, our Associate Director, was selected to present our evaluation work at the American Evaluation Association national conference in Baltimore. Then in January, we were thrilled that our Finance Director, Susana Schuarzberg, was named CFO of the Year by the Puget Sound Business Journal. And in the spring, we were honored to be selected as Agency of the Year by the Washington State Chapter of the National Association of Social Workers. Most importantly, throughout the year, each and every day, we continued our critical work with children and families.

While we are deeply honored by recognition for our work, the greatest honor of all was the ongoing opportunity to witness children and families learning, growing, and realizing long cherished goals. Whether it was seeing an 8 year old boy recite a poem he had written to his mother, or watching children perform a play they wrote, the year was crowded with joyful moments and growing community.

And making all this possible is the ever-expanding community of people who believe in and care about our work. You are truly our partners in our daily work, and you continue to delight and amaze us with your generosity and commitment. We are pleased to have the opportunity to share the highlights of this year with you, in this annual report. Thank you so much for your commitment to children and families living in poverty, and to making this all possible!

All our best,

Handwritten signature of Tessa Gorman in black ink.

Tessa Gorman
2006-2007 Board President

Handwritten signature of Ruth Dickey in black ink.

Ruth Dickey
Executive Director

2006-2007

FAMILY DEMOGRAPHICS

98% of our families earn less than 30% of median income (\$23,000 for a family of four).

93% of our families are recent immigrants and refugees.

54% of families speak only limited English

76% Latino

12% African-American/
African

4% Asian/Pacific Islander

3% Multi-Ethnic

3% Other

2% Caucasian

9556 healthy snacks

1020 volunteer hours

1007 children

751 adults

554 donors

400 warm winter coats

145 teens

112 meetings with Highline School teachers/staff

74 field trips

46 community events

33 staff members

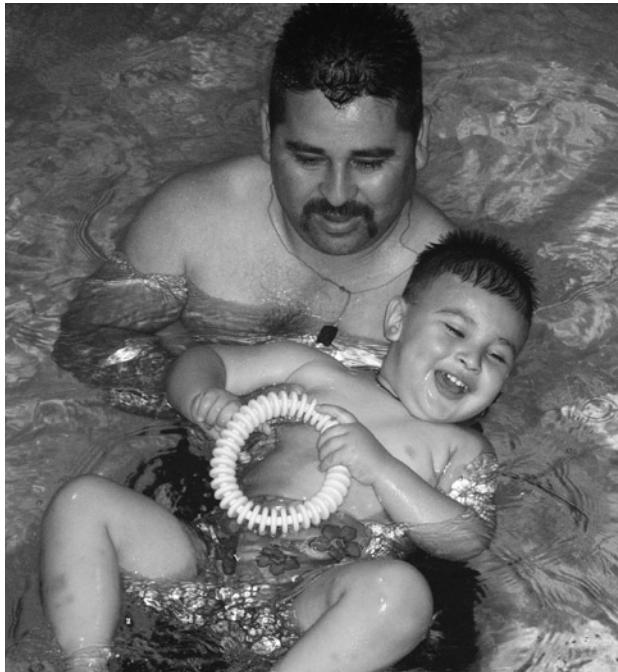
20 trips to the food bank

15 teen tutors

1 thriving community!

NEW FUTURES AT WINDSOR HEIGHTS

SeaTac's Windsor Heights apartment complex is South King County's own United Nations—a vibrant and culturally varied community where over 50 languages are spoken. Our staff is based right on site, which is enormously beneficial: residents have access to assistance without setting an appointment or riding a bus; being part of the neighborhood helps us stay relevant and tuned into the dreams and values these families hold dear. As neighbors we help strengthen the social systems within the complex, which in turn supports the families that need it most.



A trip to a pool, where parents and toddlers learned water safety skills and spent time having fun together. We work closely with whole families because we know that strong families are successful.

Spotlight: College Success Night

Members of Windsor Heights Youth Program come from many different cultures, but they all have something in common: hope for the future and a willingness to work to make their dreams a reality. Our programs are designed to help them understand the possibilities and discover ways to reach their goals.

This year's College Success Night explored paths to higher education, a discussion that was of particular importance to five of our seniors who are graduating this coming spring. The panel included a current UW graduate student who was a soccer player and an officer in the Black Student Union at a California State School; a recent UW graduate, applying to grad schools; and a former New Futures participant attending community college. The panel shared experiences and answered questions from students and parents.

They also discovered the different ways to cover the financial costs. Many weren't aware of the aid options, and suddenly they could see that though they come from low-income families, paying for college is not impossible.

The beauty of College Success Night: seeing ways to create a new future.

2006-2007 CHILDREN AND YOUTH RESULTS

- By the end of the school year, our elementary-aged students were almost a grade and a half above grade level in oral reading
- 95% of youth are more likely to do their homework because of New Futures
- 96% of teens responded that New Futures helped them think about their future and graduating from high school

2006-2007 FAMILY RESULTS

- 83% of families are better able to meet their basic needs
- 60% attend more groups, classes, or programs after working with New Futures
- 79% of parents were more involved in their children's reading and homework

NEW FUTURES AT VINTAGE PARK

New Futures programs are innovative and responsive to the community. For example, the population living at Vintage Park—the location of New Futures largest site—is mostly Latino. During community focus groups, many parents told us that they want their children to speak, read and write in Spanish too. So New Futures has created Spanish literacy classes for Vintage Park's elementary-aged kids. In addition to providing a service that the community wants, research has demonstrated that when children are literate in their native language, they *learn better in English*.

Spotlight: Back to School Open House

Every fall we host an open house at each of our sites, welcoming community members, families, and children to come in and learn more about our programs. This year at Vintage Park, nearly one hundred parents and children attended the open house.

New Futures relationship with school district staff helps families as well. This year the principal of Seahurst Elementary and staff from Sylvester Middle School came to the open house, talked to parents and answered their questions. The parents in our program appreciated the fact that the educators traveled to meet with families outside of school in a place where they are most comfortable, and took the time to discuss a subject about which they share a passion: helping their kids succeed.

When children are supported by their family and community, research tells us they accomplish more in school and in life. When our open houses bring caring parents and committed teachers together, it is a giant step in the right direction.



Our After School Program focuses on literacy because we know that strong reading skills are the basis for school success.

NEW FUTURES AT ARBOR HEIGHTS

One of our primary goals is to build on the strengths of each of our program participants. We also provide opportunities for families to connect with each other and to schools, because we have seen, time and again, that this helps to create communities where children thrive.

Spotlight: Family Night

Each month at Arbor Heights we sponsor Family Night, which gives our families an opportunity to connect to each other, and their neighbors, while relaxing and having fun. For the families we work with—who are often busy with multiple jobs and running households—this evening is a significant and singular time.



New Futures brings families together.

The Nguyen family has lived at Arbor Heights for many years. They could hear the happy sounds coming out of the New Futures programs, but mother Mai does not speak much English and was wary. Because of the language barrier she was isolated from her neighbors, and didn't know how to find out more about the program. But her five-year old daughter Stephanie was drawn to the other children at play as they watched programs from their balcony.

Eventually Mai accepted New Futures' staff invitations to Family Night. They made bookmarks and painted together, which was especially delightful to Stephanie who loved spending quality time with her mother. Mai met staff members, as well as her neighbors, and she signed her daughter up for our After School Program.

Although Arbor Heights is a relatively small complex, many of the people who live there don't know one another. Because of New Futures, they have a chance to discover what they share in common and connect with their kids, right in the place where they live.

2006-2007 COMMUNITY RESULTS

- 64% talk more to neighbors
- 75% feel there are more people in their community who care about them
- 66% attend more community events
- 64% help out more in their community

2006-2007 REACHOUT RESULTS

- Trained over 1600 participants
- Rated greater than 4, on a scale of 1 to 5 for usefulness by participants
- Worked with more than 20 organizations, including Burlington-Edison School District and the Center for Learning Connections.
- Presented at 6 conferences, including the 2007 National Association for Bilingual Education Conference.

NEW FUTURES SOCIAL ENTERPRISE, REACHOUT™

ReachOut™ is the social enterprise of New Futures which leverages over a decade of experience and lessons learned. Since 2004, ReachOut has been sharing New Futures' innovative best practices and proven results with the broader community. ReachOut offers training and consulting to promote the delivery of culturally-relevant and respectful services by organizations that support diverse, low-income populations. Trainings broaden and deepen parent and community involvement and help providers offer culturally competent services.

In fiscal year 2006-2007, ReachOut announced a change in approach to increase our impact. We made a shift, from one-time training, towards more long-term services. Through ongoing (year-long) work we are better able to support the implementation of strategies, and truly impact services for kids and families.

Testimonials

"The Highline School District is pleased to work with New Future's ReachOut training program over the next five years to provide professional development training to increase the cultural competency skills of the teachers and staff in our district and thereby better meet the needs of the diverse students we serve."

-Jacqueline G. Martinez-Vasquez, Manager of Family and Community Partnerships
Highline School District

"The trainings with ReachOut have been great because we need to think about diversity issues just by the nature of the work that we do at Big Brothers Big Sisters, but having someone come in and work with us really helps give us a focused approach to issues that come up every day. I think that it is also helping us work towards a culture shift in our agency in terms of the way we work with the varied population that we serve."

-Jonathan J. Forstie, Community Based Program Supervisor
Big Brothers Big Sisters of Puget Sound



Trainer Jenn Maglalang brainstorms cultural values during a training.

EVALUATION

At New Futures we steward carefully the investment donors, families, and staff make in our programs. We have a Self-Evaluation Team that meets monthly to ensure that we are evaluating programs accurately in ways that are culturally relevant to the families we serve. We also analyze the results to learn from our data.



Fieldtrips, like this hike at Twin Falls, give kids in our program a chance to expand their horizons, be active, and improve their social skills.

Spotlight: Learning From Our Evaluation

This year New Futures put an emphasis on making sure our evaluation helps us improve programs; too often organizations collect information for funders, but aren't able to use this information for their own purposes. We built an infrastructure to make sure we can learn and change efficiently and throughout the year based on our results.

With the leadership of Susan Hautala, a long-time volunteer from the University of Washington, we developed an internal website which gives us the flexibility to examine our data in many different ways and in real time. We can look at overall trends and at individual children and families. We can also conduct cross-analyses on our data, so we can better understand our programs and how they fit together.

In addition, we changed the protocols of conducting the evaluation as well as some of the evaluation tools, to ensure that the process is as helpful as the results.

In the next year we will build on and improve this initiative, and we will share our processes with other organizations and evaluators.

OUR RESULTS CONFIRM OUR MODEL

Integrated, holistic services for children and families are effective.

In our own results we saw:

Children whose parents report that they talk to their neighbors score a full grade higher on their oral reading than those whose parents do not.

Children whose parents are more involved in their education score better on almost every measure of reading than children whose parents are less involved.

A NEW STRATEGIC VISION FOR 2010

When we began our strategic planning process, we held structured focus groups—led by a facilitator and aided by interpreters—that explored the concerns of our primary target audiences: parents and leaders at our program sites, as well as leaders from the larger communities we serve.

Armed with this information, we organized our priorities and then held separate retreats with our staff and Board to confirm them.

We are proud to have this opportunity to present our newly approved strategic plan to you.

Impacting Children and Families

We will expand and deepen our direct work with families and communities.

Our strategic goals:

1. Grow to serve a fourth apartment complex and assess community need and resources for a fifth site.
2. Fill important program gaps in early childhood support.
3. Strengthen middle and high school youth programs.

Changing Systems

We will spread our practice and approach to other institutions, to serve as a change agent by example and to shift public policy.

Our strategic goals:

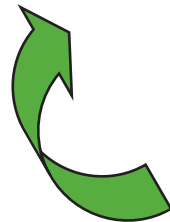
1. Demonstrate our impact and be a national leader in evaluation, impacting public policy.
2. Train community agencies and school districts to incorporate what we know to be effective in working with diverse communities.
3. Develop partnerships to broaden the resources available to families.

Strengthening our Organization

We will build an organization that is robust, culturally competent, and positioned for growth.

Our strategic goals:

1. Cultivate and support our core stakeholders: Board, staff, and volunteers.
2. Build our organization's cultural competency.
3. Raise the profile of our organization.
4. Execute a robust fundraising program to support our work.



VISION 2010 CAMPAIGN

Our Vision 2010 Campaign is the most strategic fundraising initiative New Futures has undertaken. This \$2 million campaign will establish a fourth New Futures site in South King County that will enable us to serve an additional one hundred families each year, and deepen our programming with 500 students annually, especially around the important transitional periods of preschool to kindergarten, elementary school to middle school and middle school to high school.

Please join us as we build on the strengths of our programs—which is all about building on the strengths of the children, families and communities we serve.



Vision 2010 Donors Chase and Teri Franklin, with New Futures' 2007 Scholarship Winners

Vision 2010 Campaign Donors as of August 31, 2007

Outstanding Benefactor (\$45,000 annually)

Chase and Teri Franklin

Fund a Grade Level (\$10,000 annually)

Lynn and Howard Behar
Allan Golston and Stephen Bryant
Anne McGonigle and Greg Witter
Janet Smith
In Memory of Teamtrio

Fund a Family (\$5,000 annually)

Doug and Kristine Forbes
Bob and Abby Mellon

Fund a Tutor (\$2,500 annually)

Dana and Kent Bailey
Michael Cockrill and Tracy Newman
Sam Herring and Lynn Noordam
Linden Rhoads and Greg Amadon
Sarah and Keith Schieron

Chase and Teri Franklin have a special connection to South King County. Chase grew up in Federal Way and Teri was raised in Burien, so both of them have an intimate knowledge of the neighborhoods that New Futures serves. When success gave the Franklins the opportunity to give back, they did so in a major way: they chose to support our efforts to help the children living in the community that was their home for so many years.

Chase and Teri also designated that their gift underwrite the fundraising costs for New Futures Vision 2010 campaign, ensuring that future gifts will fund program needs.

New Futures is extremely grateful to Chase and Teri for being the lead donors to the Vision 2010 campaign!

THANK YOU TO OUR GENEROUS SUPPORTERS

Our Supporters

New Futures is extremely grateful to our generous supporters who made our work in fiscal year 2006-07 (September 1, 2006 through August 31, 2007) possible.

Donors who have committed to multi-year gifts are recognized with an asterisk (*) next to their name.

Public (by giving level):

WA State Office of Superintendent of Public Instruction
King County Community Services Division
City of SeaTac
City of Burien
King County Housing Authority
Employees of Children & Family Commission King County
Employees of Washington State Combined Fund

Private Foundations (by giving level):

Stuart Foundation
Medina Foundation
Seattle Foundation
Discuren Charitable Foundation
United Way of King County
Fordham Street Foundation
Seattle Post-Intelligencer Readers Care Fund
Boeing Foundation

Lucky Seven Foundation
Harvest Foundation
The Norcliffe Foundation
Northwest Children's Fund
Bill & Melinda Gates Foundation
Kirlin Foundation
Make the Dash Count Foundation
Penny Harvest
United Way of Snohomish County

Corporations (by giving level):

Microsoft
Safeco Insurance
Starbucks Coffee Company
Weyerhaeuser Company Foundation
Medtronic
Two Degrees
FedEx
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Targeted Growth, Inc
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Washington Mutual
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Charles Schwab
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Freestone Capital Management
Kibble & Prentice
Lucent Medical Systems
PEMCO Insurance
Smith Bunday Berman Britton
Sterling Savings Bank

Wells Fargo
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Heller Ehrman LLP
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Puget Sound Energy
Advanced Massage
Dunn Lumber
Olympic View Dental
Blue Dog Bakery
Micro Encoder Inc
Harris & Smith Public Affairs
Still Group at Chase Manhattan Mortgage
Riddell Williams PS
Saigon Printing

In-kind support (by giving level):

King County Housing Authority
Susan Hautala
Virtu Investments
Zumiez
The Boeing Company
Alaska Airlines
Forgotten Children's Fund
Portal to Partners
Elinor Nissley
Horizon Air
McCallum Print Group
Gehl Flowers & Gifts
Chris and Vera Garibaldi

Organizations (by giving level):

Institute of Real Estate Management

Highline Exchange Club
Burien/White Center Rotary
Lions Club Burien – SeaTac
Concierge Guild of Seattle
Presbyterian Women of Lake Burien Presbyterian Church

Individuals:

Outstanding Benefactor: \$45,000 and above
Chase and Teri Franklin*

Fund a Grade Level: \$10,000 - \$24,999

Lynn and Howard Behar*
Susan Lammers and Walter Euyang
Anne McGonigle and Greg Witter*
Andrew Murphy and Michelle Duffy
Janet Smith*
In memory of Teamtrio*

Fund a Family: \$5,000 - \$9,999

Anonymous
The Steve and Barbara Bigley Fund*
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Doug and Kristine Forbes*
Susan Hautala and Mark Malamud
Brian and Traci Janssen
Bob and Abby Mellon*
Emily Parker and Chris DeVore
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Renee Russak and Marci Pliskin*

Schultz Family Foundation
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Fund at Teen Tutor: \$2,500 – \$4,999

David Auth
Kent and Dana Bailey Fund*
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Sara Fox
Maureen Frisch
Darcie Furlan
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Terry Halvorson
Robert Jungerhans
Lexi Keeler and Jenny Jackson
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Gerry and Sally Zyfers

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Florangela Davila
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John Bancroft
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Peter Berliner and Melina Leonard
Deanna Jo and Paul Billington
Rebecca Borek
Dianne Boyd

Wendie Bramwell
Laura Brandt
Sarah Brandt
Jessica Broz
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 Abbie Raikes and Adam Gouttierre
 Michael and Kathleen Richardson
 Shannon Roach
 Linda Robson
 Carolyn and Tom Roe

David Scavone
 Marki Schillinger
 Mary Shaw
 Kelly and Barney Silver
 Cynthia F. Smith
 Jayne M. Smith
 Rachel Snyder
 Jeremy and Rosanna Stephens
 John Stillings
 Scott Summers
 Liubov Taskar
 Phoebe Thompson
 Paul Tollner
 Ramona Urrutia
 Rebecca and James Varnell
 Rhonda Vowinkel
 Cassie Walker Johnson
 Tim Walsh
 Tim Walter
 Lisa and Mark Watson
 Ray West
 Elizabeth Whitford
 Tara and Eric Wikstrom
 Marilyn Wilshin
 Jamie Wine*
 Mari Wirta

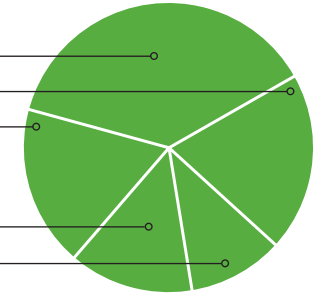
We apologize in advance for any misspellings or omissions.

Fiscal Year 2006 – 2007

New Futures Revenue and Expenses

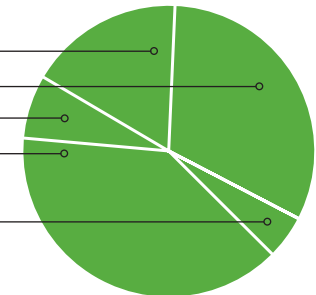
Expenses

Children	\$520,600	37.6%
Families	\$278,700	20.1%
Communities	\$244,400	17.7%
Total Programs	\$1,043,700	75.5%
Fundraising	\$191,800	13.9%
Administration	\$147,800	10.7%
Total Expenses	\$1,383,300	100%



Income

Public	\$275,300	17.1%
Foundations	\$533,000	33.2%
Corporate	\$111,000	6.9%
Individuals	\$606,000	37.8%
Other		
(Earned income)	\$80,450	5.0%
Total Income	\$1,605,750	100%





NEW FUTURES

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